

A bounded pilot for proposal decisions

Suggested six-week pilot with one team

Map approval decisions and incomplete commercial inputs before selecting broader automation.

Confirm the pilot objective, accountable reviewer and specialist capacity before any commitment.

The source supports a bounded investigation

Source facts

Proposal approvals take too long.
Commercial inputs are incomplete.
Approval ownership is unclear.

Working hypothesis

Decisions and handoffs may constrain progress.
The source does not establish causation.
An AI writing tool may not address the issue.

The suggested scope remains six weeks and one team

Wider rollout requires a separate scope decision

Prepare the decision map, source inventory and suggested recommendation for review.

Keep proposal material, presenter notes and commercial assumptions connected to that scope.

Agree acceptance criteria and responsibilities before treating this outline as contracted work.

A shorter schedule needs an explicit delivery decision

Option	Consequence	Required decision
Equivalent redesign	Preserve outputs only with authorized replacement expertise and confirmed capacity.	Confirm who can do the work.
Phased entry	Start with bounded assessment. Keep the remaining intended result and later gates explicit.	Agree the sequence and remaining work.
Changed promise	Remove specialist-dependent outputs and state the narrower result.	Accept or reject the changed result.

The clarification preserves the current proposal

Retained

Six-week, one-team suggested scope.
Original source inventory.
Earlier decision history.

Review pending

The four-week option.
Specialist and reviewer capacity.
Commercial inputs and affected
revisions.

The next decision is the delivery boundary

Confirm the scope and capacity before release

Select the delivery option with its consequences visible.

Supply approved effort, rates and acceptance criteria.

Review each affected revision and authorize any external release separately.